

Built for Research Funders

Built on 20 years of experience working with hundreds of research funders, Altum's flagship grants management platform helps organizations unlock the full potential of their grant making efforts and deliver outcomes that benefit humanity faster.



By combining automation with insights, ProposalCentral streamlines the entire grants management process from application to award, enabling organizations to make smarter investment decisions that elevate funding ROI. Today, grant makers of all sizes trust ProposalCentral to help them make smarter grants faster, simplify and streamline their funding processes, and deliver results that delight their donors and boards.

The Challenge

Research grant makers face an environment fundamentally different than the one they encountered only a few years ago—one with more data, more demands, fewer staffing resources, and less time. Covid-19 has impacted donor contributions, increasing the impetus on funding organizations to drive higher program ROI.

Moreover, the management of the grant making process is fraught with challenges due to the prevalence of dated legacy systems or the continued reliance on paper-based forms and folders. Inefficiency in grant making leads to missed funding opportunities, program delays, and even issues of non-compliance.

“It’s been such an easy transition to ProposalCentral. And it’s going well for two main reasons: The solution is user-friendly and the Altum customer service has been fabulous.”

— Dr. Kuldip Dave, Vice President of Research, The ALS Association

The Solution

ProposalCentral is the largest independent research funding network in the world—connecting grant makers, researchers, and institutions on one platform to enable seamless collaboration. The solution automates and streamlines the entire grant making process, helping funding teams make better decisions faster as well as communicate the impact of their programs.



Smart, easy grants management

Make smarter funding decisions and manage the entire grant making process easily through streamlined workflows and AI-based decision support tools



See beyond the award

Gain unmatched visibility into outcomes and impact, identify rising stars in the research ecosystem, and provide clear reporting to donors and boards



Collaborate across the research ecosystem

Seamlessly connect, collaborate, and cooperate with the entire research ecosystem on an open platform purpose-built for the cloud

Key Features

Grants Management Automation and Workflows

Take the guesswork and tedium out of your grants management process. Configurable workflows allow your funding team to manage grants with ease. Automated application assignments and scheduling of payments and reports allow funding teams to achieve new levels of efficiency. Built-in notifications and automated error checking ensure grants are going to the right recipients at the right time.

Automated Application Validation

ProposalCentral automatically checks applications for completeness, ensuring that funding organizations only process complete applications. Applicants benefit as well, as the system automatically directs them to gaps in their submissions.

Comprehensive Peer Review Capabilities

Automated workload balancing, integrated expertise matching, and flagging of potential conflicts helps facilitate an efficient peer review process that reduces the time between application and award. Integrated collaboration features enable reviewers to discuss applications and collaborate virtually from within the platform—a far more efficient model than traditional email/shared file systems.



Our Quickstart onboarding can get you up and running in a day



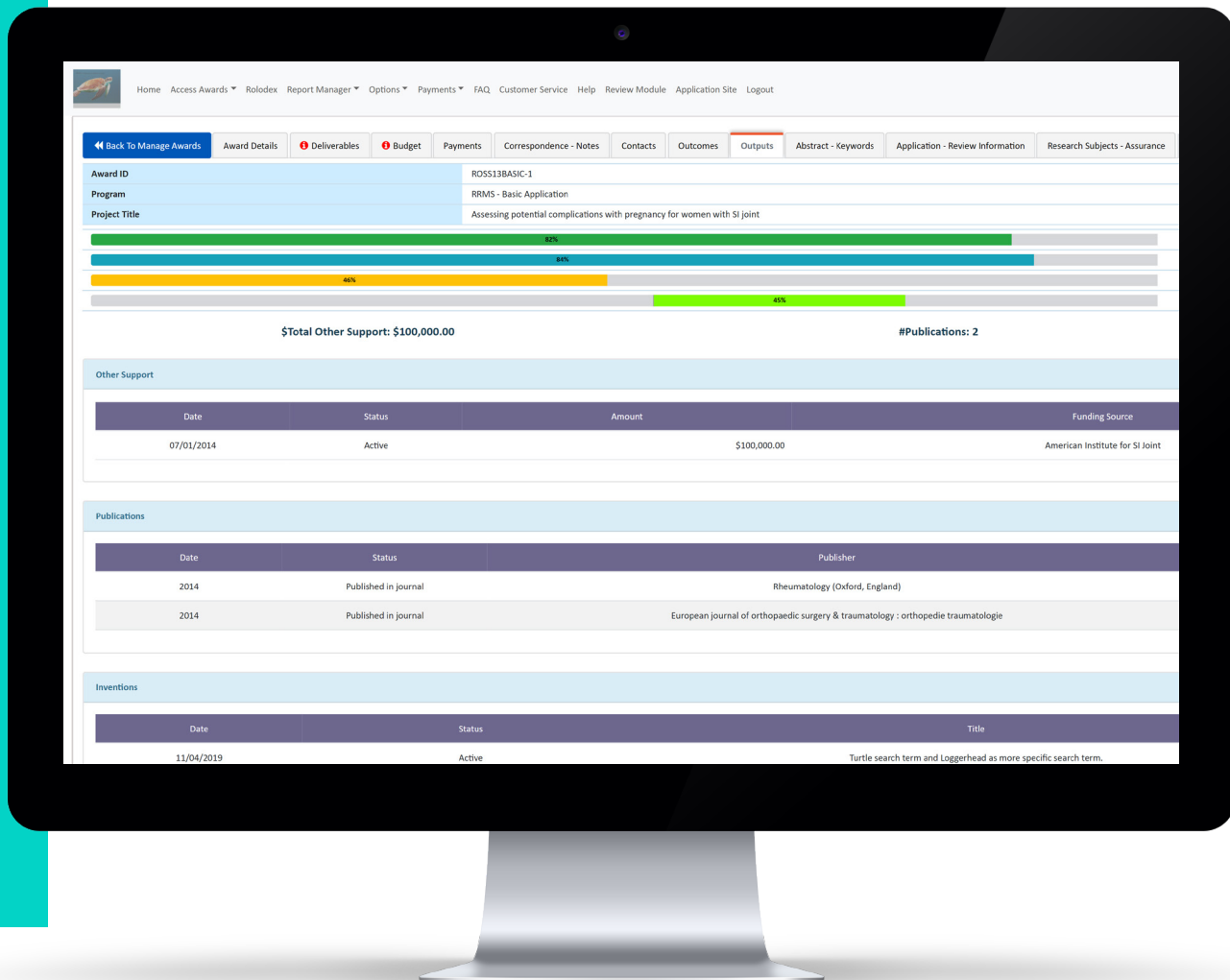
Training and support are included



No upgrades required—ever



With our cloud-hosted solution, you're always on the latest version



Key Features continued

Efficient Award and Post-Award Management

ProposalCentral comes with standardized award document templates, integrated electronic signatures, and the ability to submit pre-award requirements—all of which help accelerate the process of contracting. Post-award, the system provides automated scheduling of deliverables and reminders, making it possible to support more grants more efficiently.

Impact Reporting and Visualization with Altum Insights

ProposalCentral comes with Altum Insights—a deep text search and visualization tool to see the connections and impact of grants and awardees across the entire research lifecycle. Visualize the network of relationships between programs, grants, publications, and follow-on funding across nearly 200 million data points. See how your funding contributes to new knowledge as well as the impact and outcomes of your grantees long after the award. Even identify potential big bang areas based on trends in research, and leverage that knowledge for future programs.

Grant Performance Reporting with Altum Analytics

ProposalCentral comes with Altum Analytics, a complete data analytics platform that empowers funders to make better decisions daily. Altum Analytics quickly answers your questions about research investment, impact, and success. Prebuilt dashboards bring your ProposalCentral data to life. With an intuitive UI, users can explore data and uncover hidden opportunities. And with built-in benchmarking data, funding teams can compare their grant making performance to their peers.

One System of Record

Maintain all your grants management data securely and accurately in one place. ProposalCentral replaces the disparate applications and databases you use today, and provides a turnkey solution that ensures all researcher, award, and grant information is connected and up-to-date.



Did you know?

ProposalCentral customers get access to Altum Insights and Altum Analytics as part of their ProposalCentral subscription

Altum Insights

Altum Insights is an innovative and intuitive search and visualization tool that lets grant makers and institutions see the connections and impact of program's funding across the entire research lifecycle, spanning nearly 200 million data points.

Altum Analytics

Altum Analytics is a cloud-hosted reporting platform that comes with predefined dashboards to explore data, uncover hidden insights, and make more data-driven decisions.

Integration with Other Back-Office Systems

Grants management is one part of a broader set of processes, that's why ProposalCentral integrates with various back-office solutions including CRM, financials, marketing automation, and content management platforms. Published APIs, import/export, and support for single sign-on (SSO) enable easy and flexible connectivity to other mission-critical solutions.

Support and Training Built In

We know how important your mission is, and we're here to help you achieve it. When you use ProposalCentral, support and training are built into the subscription. Our team of support experts is always ready to answer any questions. We'll even handle the calls for you from applicants at deadlines.

Experience and Expertise

For more than two decades, we've worked with the most complex and influential research organizations in the world, and we know the intricacies of funding and research data. Our team of technology and industry experts possesses hundreds of years of grants management experience that you can count on.

Our Clients & Partners

Altum is proud to work with top-tier clients and a group of outstanding partners. It's our privilege to help organizations achieve their missions so that they can make an even larger positive impact on the world.



Integration to Third-Party Data Stores and Applications

With built-in integration to ORCID, Crossref, and ROR, ProposalCentral makes it easy for funders to stay connected to their researchers' accomplishments and evaluate the impact of programs long after individual grants have ended. From application process to outcome assessment, your team will gain new visibility into the impact of funding every step of the way.

ProposalCentral is integrated with the most widely used scholarly data platforms, including

- Crossref
- ORCID
- And more
- ROR
- Grants.gov

These integrations provide nearly 200M data points of funding history covering the entire grant making lifecycle from application to award. In addition, this depth and breadth of data enables grant makers and institutions to see the connections and impact of funding across the entire research lifecycle.

For Additional Information

Experience our demo and see just how far your funding can take you, and the insights your organization can obtain. Visit www.altum.com/proposalcentral-for-funders or email sales@altum.com to schedule a demo.

Meet the Altum Suite of Products

Our mission is to give you all the tools you need to improve your grant making. To make smarter decisions faster. And to help you understand and communicate your impact so that you can delight your donors and accelerate your mission.

